

PRAIRIESCAN DEFENCE OPPORTUNITIES GATEWAY

Questions and Answers

What is the PrairiesCan Defence Opportunities Gateway?

- An online, profile-based, networking and information sharing platform for Prairie stakeholders (companies, public research, training, and skills development organizations) interested in business and investment opportunities in the defence sector.
- Gateway will focus on Industrial and Technological Benefits (ITB) Policy driven opportunities and will also highlight a range of other ‘non-ITB’ defence opportunities in Canada and abroad.
- Past participants in the Western Innovation Forum (WIF) will recognize the look and feel of Gateway. Most WIF functionality is available except for B2B meetings, which will return for the next WIF. See table below for key difference between WIF and the Gateway.

Who is eligible to use the Gateway?

- Prairie companies, post-secondary institutions or organizations that have *significant facilities in Alberta, Saskatchewan or Manitoba* may register, create and maintain the required capability-based profile.

What can the Gateway do for me?

- *Promote your capabilities:* Through your profile, other users will be able to see what you have to offer. This includes defence contractors and Prairie-based companies and organizations.
- *PrairiesCan opportunity matching:* The PrairiesCan ITB Team uses profile information to help match your capabilities with identified defence contractor requirements or other defence procurement opportunities.
- *Access relevant defence sector information:* The Gateway is a source for current and upcoming defence procurement opportunities, information on how to effectively participate in industry engagement activities, news on upcoming defence events and trade shows, and more.

How is the Gateway connected to the Western Innovation Forum (WIF)?

- Gateway and WIF use very similar platforms, but each has its own standalone platform.
- Both Gateway and WIF require separate registration and account activation.
 - See below to see the key differences between Gateway and WIF.

Differences between Gateway and WIF		
	PrairiesCan Defence Opportunities Gateway	Western Innovation Forum
Participant types	➤ Prairies-based participants only (have significant facilities in Alberta, Saskatchewan or Manitoba)	<ul style="list-style-type: none"> ➤ Defence prime contractors ➤ British Columbia-based participants ➤ Prairies-based participants
Main focus	➤ Support Prairie stakeholders interested in defence sector participation	➤ B2B meeting event involving defense contractors with ITB obligations
Platform features available	<ul style="list-style-type: none"> ➤ Profiles ➤ Resources & News 	<ul style="list-style-type: none"> ➤ Webcam B2B meetings on platform ➤ Platform meeting scheduling ➤ Profiles ➤ Resources & News
Dates active	➤ All year	➤ January to March

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Will I need to register for WIF if I have an active Gateway profile?

- Yes. Gateway and WIF use separate platforms. However, portions of profile information on one platform should carry over onto the other platform.
- You will need to register for WIF each year, as each WIF is considered a separate event.

What if I do not wish to be registered on the Gateway anymore?

- Let the PrairiesCan ITB Team know, and we will disable your profile. See email address below.

For more information

- Contact the PrairiesCan ITB Team: prairiescan.itb-rit@prairiescan.gc.ca